



Udi Nechmad
Owner & General Manager

Udi Nechmad is a continuance son of his father Eliezer Nechmad. He is the owner and General manager of E. Nechmad, manufacturer of the THAMA-VET syringes. E. Nechmad research, develops and manufactures advanced automatic syringe systems and injectors for veterinary use. With over 20 years of experience, Udi is keeping high-quality standards while leading innovation and development for the future.

THAMA-VET Revolutionizing Animal Healthcare Industry with Innovative Syringe Solutions

The animal healthcare industry plays a vital role in ensuring the well-being and health of animals. It encompasses various aspects, including disease prevention, treatment, and overall management. Within this industry, THAMA-VET has emerged as a key player, empowering the sector through its innovative solutions. THAMA-VET offers a range of high-quality syringes specifically designed for mass vaccination, ensuring the effective delivery of vaccines to farm animals. These syringes address common pain points faced by farmers, such as leaks, breakage, and vaccine wastage, providing a reliable and efficient solution. By offering durable and trustworthy syringes, THAMA-VET contributes to the enhancement of animal healthcare practices, supporting the health and safety of animals across the industry. Let's learn more about Thama-Vet in the below interview snippets.

How do you perceive the Animal Health market in Asia? What are the primary factors that have been propelling its growth?

The Asian animal health market has been experiencing steady growth in recent years due to several factors. One of these factors is the increasing demand for animal protein, which has led to a rise in animal production. Another significant factor driving the market growth is the necessity for improved animal health management practices, particularly in the aftermath of outbreaks such as African Swine Fever and Avian Influenza. As a result, there has been increased adoption of preventive healthcare measures, including the use of vaccines and medications. THAMA-VET plays a role in this market by providing syringes for mass vaccination, contributing to the overall health and safety of farm animals.

What are the primary challenges faced by customers in this industry segment? How do you address them?

All participants in the market, including global vaccine companies, large integrations, and farm owners, face a common challenge known as 'The Last Mile'. This challenge arises whether farms are dealing with significant disease outbreaks or implementing regular vaccine programs. Even with the best vaccines, the crucial step is ensuring proper administration. Farmers require a dependable syringe that can address everyday issues like leaks, breakage, time wastage, and

vaccine inefficiency. THAMA-VET syringes are specifically designed to overcome these problems, offering high quality, durability, and reliability.

What are the flagship products provided by your company? How do they differ from other products in the market?

THAMA-VET offers a diverse range of syringes tailored for various farm animals. Our flagship products focus primarily on small animal vaccination, particularly in the poultry sector. THAMA-VET 220 is our most popular syringe, widely used by major global vaccine companies for their customers. It is an all-metal syringe with a Fixed-Dosage system. The syringe is supplied with a set of pistons to accommodate different vaccination protocols. It is user-friendly, easy to maintain, highly durable, and virtually unbreakable. THAMA-VET 222, an evolution of the THAMA-VET 220, combines the functionality of two syringes in one. It allows for the injection of two different vaccines in separate dosages in a single shot. Additionally, farmers have the flexibility to choose between injecting with two needles or using the special 2-to-1 bridge. THAMA-VET Pox5 is a revolutionary vaccinator specifically designed for fowl pox. It features a unique two-needle system, offering the easiest, safest, and fastest method of administering pox vaccination. These flagship products differentiate themselves in the market through their superior design, functionality, and ability to address the specific needs of customers in the animal health industry.

How do you ensure the quality of your products?

What makes your manufacturing process unique?

We take immense pride in the quality of our syringes. Alongside our dedicated workforce, our factory operates under ISO standards, as do all our suppliers. Our syringes undergo a comprehensive quality assurance process, with 100 percent of the syringes tested before they are dispatched to our customers.



THAMA-VET syringes are specifically designed to offer high quality, durability, & reliability

Can you explain the entire process of engaging with clients, from understanding their specific requirements to delivering the product and providing support services?

As a manufacturer, we believe in continuous learning and improvement through customer feedback. We actively



engage with customers at exhibitions and shows worldwide to gain a better understanding of their needs. Given the range of syringes we offer, it is vital for us to maintain direct contact with customers for each order, ensuring they are fully aware of all available options. We have a global network of professional distributors who can provide local assistance, and we offer comprehensive support throughout the process.

Since the company's inception, how has the journey been? How has the company grown in terms of acquiring clients and expanding geographically?

E. Nechmad, the manufacturer of THAMA-VET syringes, was established over 60 years ago. The THAMA-VET brand has gained global recognition for its commitment to quality and continuous improvement throughout the years. Founded by Eliezer Nechmad, the company is now led by his son, Udi Nechmad. Under Udi's guidance, the company has expanded its presence to all five continents, operating in over 150 countries. Throughout this growth, we have maintained our syringes' quality and close connection with the field, while also focusing on developing new products and innovations.

What is the future roadmap for your company? Are you working on expanding your product portfolio?

In the poultry sector, we are expanding our range of accessories to ensure customers can maximize the benefits of each syringe. We are also focusing on developing aqua syringes specifically designed for precise fish vaccinations and swine syringes with improved biosecurity features. Our aim is to cater to different industries and enhance the effectiveness of our products in various fields. [ABO](#)

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This certificate is awarded for the stellar performance in the industry. It works as a testament to the competence and excellent application of industry standards & methods combined with a strive towards brilliance.



Sudhakar Singh
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